



Pulsant partners with Megaport to strengthen and simplify cloud connectivity

Partnership enables businesses to benefit from fast, flexible, and high-performance connectivity for optimised cloud strategies.

Maidenhead, UK – 30th July 2020 - [Pulsant](#), a leading UK provider of regional data centre, cloud and managed services, has partnered with [Megaport](#), a leading Network-as-a-Service (NaaS) provider, to strengthen connectivity for hybrid and multi-cloud solutions.

Leveraging Megaport's software defined network (SDN), Pulsant customers can now connect their infrastructure directly to Megaport points of presence housed within Pulsant data centres in Milton Keynes, South London and Edinburgh, to access a multi-cloud ecosystem.

Delivered via Pulsant's Cloud Connect service and through Megaport's scalable, private network, customers can connect to over 360 k service providers, including major hyperscalers like Alibaba, AWS, Google Cloud, IBM Cloud, Microsoft Azure, Nutanix, Oracle Cloud, Salesforce, and SAP via a single port. Customers can benefit from secure, fast and flexible connectivity across regions, countries and continents, enabling organisations to scale their business faster, access new markets and deliver local services to global clients.

"Scalable connectivity between the data centre and the public cloud is now a prerequisite for modern businesses with hybrid and multi-cloud solutions. Through our Megaport Connected solution customers can now directly connect to public cloud environments from our network of regional data centres, enabling them to move their data fast and securely in our low latency, high capacity network, across and out of the UK," comments Simon Michie, CTO, Pulsant.

"Customers also increasingly need the flexibility to scale cloud consumption in line with their needs. With Pulsant Cloud Connect, we have designed a service which is fully managed and monitored, can scale up and down quickly as demand changes, and can be provisioned very quickly," concludes Michie.

Cloud Connect can be used by customers who have a fully managed service from Pulsant or colocated infrastructure in Pulsant's data centres. Fully managed connectivity to Azure and AWS is provided by Pulsant with alternative Megaport supported clouds offered on an unmanaged service.

"Pulsant has established a very strong portfolio of UK regional data centres with a deep enterprise customer base," comments Eric Troyer, Chief Marketing Officer at Megaport. "The partnership helps to expand our UK network further to address the growing demand for cloud connectivity in-region., We are excited to support Pulsant's mission to provide enhanced cloud connectivity in the North of the UK, by helping companies to increase their speed to market and ability to scale."

For more information on Pulsant's Cloud Connect service visit:

<https://www.pulsant.com/services/managed-networks/cloud-connect/>

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About Pulsant

Pulsant is one of the UK's leading providers of regional data centre services, colocation, workplace recovery and managed cloud, with a core focus on security, resilience and connectivity. Established in 1995, Pulsant has demonstrated tremendous growth and currently serves more than 3,000 customers — mid to large-size organisations in both the private and public sector — across a variety of industries.

The company operates an interconnected fabric across its network of UK-based data centres ensuring its customers have access to secure, high performance connectivity. In addition, it has three regional centres of excellence focusing on networking, security and customer support services in Gateshead, Edinburgh and Maidenhead.

Pulsant works with its customers to deliver end-to-end IT solutions that address specific needs and helps them optimise the benefits of technology, across on-premise, off-premise and cloud deployments. The organisation holds a number of accreditations, including ISO27001 and PCI DSS and was awarded the Royal Warrant as a provider of hosted IT and data centre services to the Royal household.

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About Megaport

Megaport is a global leading Network as a Service provider. Using Software Defined Networking (SDN), the Company's global platform enables customers to rapidly connect their network to other services across the

Megaport Network. Services can be directly controlled by customers via mobile devices, their computer, or our open API. Megaport connects more than 1,700 customers in over 600 enabled data centres globally. Megaport is an Alibaba Cloud Technology Partner, AWS Technology Partner, AWS Networking Competency Partner, Google Cloud Interconnect Partner, IBM Direct Link Cloud Exchange provider, Microsoft Azure Express Route Partner, Nutanix Direct Connect Partner, Oracle Cloud Partner, Salesforce Express Connect Partner, and SAP PartnerEdge Open Ecosystem Partner. To learn more about Megaport, please visit: www.megaport.com.

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