



## **Megaport Launches Global Cloud Collaboration With Oracle**

*Initiative Aims to Provide an Easy and Cost Effective Way for Enterprises to Connect Directly to Oracle Cloud*

**Brisbane, Australia – April 24, 2017** – Megaport (USA), Inc., the U.S. subsidiary of Megaport Limited (ASX:MP1) (“Megaport”), a leading global provider of Elastic Interconnection services and Silver level member of Oracle PartnerNetwork, today announced its cloud connectivity collaboration with Oracle. Through this initiative, Megaport and Oracle can provide an easy, cost effective way for enterprises to create dedicated and private connectivity to Oracle Cloud services that can scale rapidly with changing business needs.

Enterprise customers continually look for more choices when it comes to designing networks that can flexibly and quickly address ever-changing workload requirements. Taking advantage of Megaport’s global network and API integration with Oracle Network Cloud Service - FastConnect, customers can now quickly establish connectivity between their on premise data center and Oracle cloud environments with higher bandwidth options and a more reliable and consistent networking experience when compared with internet-based connections.

Oracle customers can obtain access to the Megaport global network through the Megaport portal ([megaport.al](http://megaport.al)) in more than 20 major markets in Asia Pacific, North America and Europe with 150 points of presence<sup>1</sup>. From any of these locations Oracle customers can self-provision FastConnect via Megaport’s Web based portal/ API to the supported Oracle regions. Initial integration will be available at Ashburn and Phoenix with additional locations to be added in the near future.

### **Key Points / Highlights:**

- *Global availability:* customers can access the Megaport global network in more than 20 major markets in Asia Pacific, North American and European regions with 150 points of presence
- *API integration:* enterprise customers can self-provision FastConnect via Megaport’s web based portal/API to the supported Oracle regions, initially in North America with additional locations to be added soon.

"Oracle is a major innovator of public cloud infrastructure, as evidenced by the announcement of their latest cloud offerings at Oracle OpenWorld 2016," said Vincent English, CEO, Megaport. "Its loyal base of large enterprise customers, global reach, and focus on developing faster, better, and more cost effective services make it the perfect partner to enable with our elastic interconnection services. In the new era of cloud-enabled IT, enterprises require a cloud provider that can power a full breadth of integrated services and provide end-to-end support with applications (SaaS), platform (PaaS) and compute and storage infrastructure (IaaS). Oracle FastConnect can provide reliable and dedicated connectivity enabling faster deployment and migration of critical workloads in the cloud. We are happy to have forged a global collaboration with Oracle and the talented teams behind Oracle Cloud."

"Cloud is the fastest growing part of Oracle’s business," said Thomas Kurian, President of Product Development, Oracle. "Customers require seamless connectivity from their data centers and networks to

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<sup>1</sup> [www.megaport.com/locations](http://www.megaport.com/locations)

Oracle Cloud for their most demanding workloads and applications. This relationship will help our customers leveraging the Oracle Cloud, execute on their business strategies by taking advantage of the Megaport platform for their high bandwidth connectivity needs.”

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### **About Megaport**

Megaport is the global leading provider of Elastic Interconnection services. Using Software Defined Networking (SDN), the Company’s global platform enables customers to rapidly connect their network to other services across the Megaport Network. Services can be directly controlled by customers via mobile devices, their computer, or our open API. The Company’s extensive footprint in Australia, Asia Pacific, North America, and Europe, provides a neutral platform that spans many key data centre providers across various markets.

Established in 2013 and founded by Bevan Slattery, Megaport built the world’s first SDN-based Elastic Interconnection platform designed to provide the most secure, seamless, and on-demand way for enterprises, networks, and services to interconnect. Led by Vincent English, Megaport has been built by a highly experienced team with extensive knowledge in building large scale global carrier networks and connects over 620 customers throughout its 150 data centres in 37 cities across 19 countries. Megaport is an Oracle Partner, Amazon AWS Technology Partner, Microsoft Azure ExpressRoute Partner, and Google Cloud Interconnect Partner.

To learn more about Megaport, please visit: [www.megaport.com](http://www.megaport.com).

### **About Oracle PartnerNetwork**

Oracle PartnerNetwork (OPN) is Oracle's partner program that provides partners with a differentiated advantage to develop, sell and implement Oracle solutions. OPN offers resources to train and support specialized knowledge of Oracle's products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to be recognized and rewarded for their investment in Oracle Cloud. Partners engaging with Oracle will be able to differentiate their Oracle Cloud expertise and success with customers through the OPN Cloud program – an innovative program that complements existing OPN program levels with tiers of recognition and progressive benefits for partners working with Oracle Cloud. To find out more visit: <http://www.oracle.com/partners>.

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